

DURATION: - 2½ hrs

FU BMS- 616051223 - FHS - (11)

MARKS:- 75

Note: - (1) All questions are compulsory.

(2) All questions carry equal marks.

(3) Figures to the right indicates full marks

**Q.1 a) Multiple choice questions**

CO1,2,3-R/U 8M

- 1) More the experience in the relevant field, more good is the \_\_\_\_\_  
a) Dullness of an individual b) Appearance of an individual c) Performance of individual d) Power or capacity to do
- 2) Introverts are \_\_\_\_\_  
a) Reserved quiet and timid b) Like to talk and draw attention to themselves c) Rapid speakers d) Reference groups themselves
- 3) Read thinking hat represents \_\_\_\_\_  
a) Caution b) Values and benefits c) Emotions, feelings, instinct d) Value and benefits
- 4) SQ stands for \_\_\_\_\_  
a) Spiritual quotient b) Special Quotient c) Same quotation d) Social Quotient
- 5) At this stage of group development there is high degree of conflict within the groups this stage is \_\_\_\_\_  
a) Storming b) performing c) Norming d) Forming
- 6) The term motivation has been derived from the word \_\_\_\_\_  
a) Organisation b) Motive c) Affiliation d) Ideologies
- 7) MBO stands for \_\_\_\_\_  
a) Management by objective b) Market banking orientation c) Market by observation d) Management by orientation
- 8) \_\_\_\_\_ Is derived from possessing knowledge and expertise in a particular area  
a) Referent power b) Expert power c) Information power d) Legitimate Power

**Q.1 b) State True or False :-**

CO1,2,3-R/U 7M

- 1) Intra individuals conflict occurs between two individuals
- 2) White thinking hat represents emotions
- 3) Open self of Johari window is known as free area

- 4) Yoga is one of the most effective remedy for stress  
 5) Power and politics are related to each other  
 6) The size of the group affects the working of the people  
 7) Pragmatic thinkers have popularised theory of lateral thinking
- Q.2** a) What do you mean by individual behaviour, explain factors of affecting individual differences at work CO1-U 8M  
 b) Explain pre-Natal environment CO1-R 7M
- OR**
- c) What do you mean by Johari window? Explain various aspects CO1-R 8M  
 d) What are characteristics of learning? Explain classical conditioning 7M
- Q.3** a) Define work group explain stages of group development CO2-R 8M  
 b) What is organisational culture? What are the barriers of organisational culture CO2-U 7M
- OR**
- c) According to you, Why in an organisation, politics may arise? CO2-R 8M  
 d) What do you mean by organisational conflict? What are the causes leading to organisational conflict? CO2-AP 7M
- Q.4** a) Write a note on motivation, explaining any one theory CO3-AN 8M  
 b) Write a note on organisation change CO3-R 7M
- OR**
- c) What is creativity? What are qualities of creative person 8M  
 d) What do you mean by stress suggest ways to remove stress CO3-AN 7M
- Q.4) Short Notes (Any 3)** CO1,2,3 15M
- 1) Learning
  - 2) Perception
  - 3) Johari Window
  - 4) Genetic Abnormalities
  - 5) Ways of enhancing creativity for effective decision making

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