

Duration: 3 Hrs

E19NFHS

Marks:- 100

Note:- 1) All questions are compulsory

2) All questions carry equal marks

3) Figures to the right indicate maximum marks.

Q1.A) Multiple choice Questions

8M

1. Every person is result of _____.
a) Only Heredity
b) Heredity & Environment
c) Only Environment
d) Personality & traits
2. Heredity comes from _____
a) Parents
b) Teaches
c) Friends
d) Attitudes
3. If the communication is physically attractive and he has a good personality and knowledge about the topic then.
a) People get bored
b) People like to listen to him
c) People hardly listen
d) People leave the room
4. Prejudice distorts _____
a) perception
b) stereotype
c) verbal communication
d) perceptual error
5. At this stage of Group development there is a high degree of conflict within the groups this stage is
a) Forming stage
b) storming stage
c) Norming stage
d) performing stage
6. _____ is derived from possessing knowledge & Expertise in a particular area.
a) Referent Power
b) Expert Power
c) Information Power
d) coercive power
7. In carrot and stick theory _____
a) focus of lower level needs
b) Avoid Responsibility
c) carrot means positive reinforcement or rewards stick means punishment
d) Effective use of Resources.
8. Most creative people possess high level of _____
a) Ego
b) Intelligence
c) Attitude
d) Personality

Q1.B State whether statement are True or False

7M

1. Yoga is one of the most effective remedy for stress.
2. When an organization adopts a new technology its work structures are not affected and employees need not be trained to use it
3. Power and politics are related to each other.
4. The size of the groups affects the working of the group.
5. Avoiding perceptual error helps in decision making.
6. There are two main models of Emotional intelligence.
7. Low self monitors are very much concerned with how people perceive them.

Q2. Answer the following

(Either A & B or C & D)

- a) What is Individual behavior what are the factors affecting individual behavior?
- b) Define Personality. Explain big 5 model of Personality.

8M

7M

OR

- c) What is perception? What are the types of perceptual Error at work place? 8M
- d) Explain the role of post natal Environment for growth of a child. 7M

Q.3 Answer the following (Either A & B or C & D)

- a) What are the stages of Group Development? 8M
- b) Why do people join Groups ? 7M

OR

- c) Define power. Discuss the bases of power. 8M
- d) Explain various levels of conflicts 7M

Q.4 Answer the following (Either A & B or C & D)

- a) Define culture .Discuss Characteristics of organizational culture. 8M
- b) Explain Abraham Maslow's need theory. 7M

OR

- c) Ways of Motivation through carrot and stick at workplace. 8M
- d) What is Job stress what are its causes? 7M

Q.5 Write short Notes (Any 3) 15M

- a) Genetic abnormalities
- b) Ways of changing attitudes
- c) 7 Abilities of Intelligence
- d) Types of Teams
- e) X & Y Theory of motivation

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