

201 / FYBMS / Pom (04)
mgmt

Q.P. Code :06576

[Time: 2 1/2 Hours]

[Marks:75]

Please check whether you have got the right question paper.

- N.B:
1. All questions are compulsory.
 2. Marks are indicated to the right.

Q.1 A Answer True or False

07

1. Task performance behaviors are the leader's efforts to ensure that the work unit or organization reaches its goals.
2. According to Maslow, once a need is satisfied, it becomes a powerful motivator.
3. Defining goals and setting objectives is part of the organizing function of management.
4. Middle managers spend more time on leading than on any of the other management function.
5. Organizations and their environments are distinct entities, neither affecting each other.
6. Business awareness of its social responsibility currently is sufficient.
7. To be effective, an organization must have clearly defined sets of goals and objectives.

B Choose the right answer.

08

1. Suniel is a type of manager who is concerned primarily with accomplishing goals and objectives and concentrates on the task itself. His behavioral style is called:
a) Authoritarian. b) Democratic. c) Task oriented. d) People Oriented
2. Directing is the primary responsibility of:
a) Top management. b) First line supervisors. c) Task oriented. d) People Oriented
3. Degree of centralization indicates
a) Degree of delegation of authority b) Degree of responsibility c) Degree of power d) Degree of accountability
4. Staff function is
a) Advisory function. b) Production function. c) Policy function. d) None of these.
5. _____ is an individual's capacity to influence decisions.
a) Span of control b) Line authority c) Staff authority d) Power
6. Conceptual skills relate to a manager's ability to
a) Take a strategic view of how parts of the organization function b) Solve detailed problems in groups c) Correctly evaluate organizational problems d) Understand and interact effectively with others in the organization
7. Who studied the nature of specific jobs, and broke the tasks into basic work units with the end result providing the one right way to perform the job?
a) Douglas M. McGregor b) Frederick W. Taylor c) Henry L. Gantt d) Abraham Maslow
8. The _____ effect refers to the tendency for people to behave differently when they are being studied:
a) Maslow b) Herzberg c) Hawthorne d) None of the above

(P.T.O)

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- Q.2 a. Define Management. Explain Henry Fayol's Management Theory? 10
b. Explain the Importance of Management in Business. 05
OR
a. 'Planning is looking ahead and control is looking back'. Comment 08
b. Explain MBO. Explain the features of MBO. 07
- Q.3 a. Briefly point the difference between formal and informal organization. 08
b. State the main causes of conflict between line and staff officials in an enterprise. How can they be removed? 07
OR
a. Mention the advantages and disadvantages of Departmentation by Product? 08
b. Define Decision-Making. Explain the characteristics of Decision Making. 07
- Q.4 a. What do you mean by direction? Discuss the principles of direction. 08
b. State and explain the difficulties in delegation. 07
OR
a. Define leadership. Explain its necessity in business organization. 08
b. What is Green Management? Briefly enumerate the need for green management in business. 07
- Q.5 Write short notes on any three 15
a. Brain Storming
b. Communication
c. Hierarchy Needs
d. Objectives of CSR
e. Budgeting
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