Note:- 1) All questions are compulsory.
2) Figures to the right indicate maximum marks.

Q.1.(A) Select the correct alternative out of the options given below: (Attempt any 8)   CO1, 2 (R) (8M

1. The study of people in relation to their social environment or culture is called _____.
   (a) Sociology; (b) Psychology; (c) Anthropology; (d) Social Psychology
2. Theory X and Y of Motivation is profounded by _____.
   (a) Porter and Lawler Clayton; (b) Herzberg; (c) McGregor; (d) Abraham Maslow
3. Understanding ideas and word meaning is _____ ability.
   (a) Memory; (b) Verbal Comprehension; (c) Numerical; (d) Grapevine
4. A _____ group is a designated work group defined by an organization's structure.
   (a) Formal; (b) Informal; (c) Interest; (d) Unit
5. _____ skills include a wide range of traits and qualities.
   (a) Interpersonal; (b) Technical; (c) Leadership; (d) Soft
6. _____ is a key process in adapting employees to the organization's culture.
   (a) Culturization; (b) Orientation; (c) Socialization; (d) Academy
7. The avoiding strategy often results in a _____ outcome.
   (a)Win-Win; (b) Lose-Lose; (c) Win-Lose; (d) No Effect
8. Individuals who are more prone to stress are described as _____ personalities.
   (a) Type A; (b) Type B; (c) Type C; (d) Type D
9. _____ leaders initiate bold strategic changes to position the organization for the future.
   (a) Resistance; (b) Unfreezing; (c) Reactive; (d) Transformational
10. _____ refers to an organization's values, beliefs and attitudes.
    (a) Organizational Culture; (b) Organizational Development; (c) TQM; (d) T-Group

Q.1.(B) State whether the following statements are TRUE or FALSE: (Attempt any 7)   CO1, 2 (R) (7M)

1. Organizations no longer operate within national borders.
2. Self-actualization means to become all that it is possible for a person to become.
3. Understanding ideas and word meaning is numerical ability.
4. Formal groups happen by chance.
5. Effective goal setting involves setting SMART goals.
6. The Johari Window is a simple tool for making sense of who we are.
7. Subcultures are mini cultures outside the organization.
8. All conflict is bad.
9. Stress within limits is beneficial.
10. OD has a system orientation.

Q.2. Answer the following:

1. Explain the different models of Organizational Behaviour?   CO1 (U) (8M)
2. Explain in detail the nature and scope of Organizational Behaviour?   CO1 (U) (7M)

                                        OR

3. Explain Maslow's Need Hierarchy Theory?   CO1 (U) (8M)
4. Write a note on application of motivational theories?   CO1 (AP) (7M)

Q.3. Answer the following:

1. Describe the dimensions of Emotional Intelligence? CO2 (U) (8M)
2. Briefly enumerate the different stages of group development? CO2 (R, U) (7M)

OR

3. What is meant by cross cultural skills? CO2 (U) (8M)
4. Explain Johari Window with the help of a diagram. CO2 (U) (7M)

Q.4. Answer the following:

1. What do you mean by Organizational Culture? State its characteristics. CO 1, 2 (U) (8M)
2. Describe the sources of conflict? CO 1, 2 (R, U) (7M)

OR

3. Define stress. What is the effect of stress on an employee? CO 1, 2 (R, U) (8M)
4. Write a note of Time Management. CO 1, 2 (U) (7M)

Q.5. Answer the following:

1. Explain the characteristics of Organizational Development? CO 1, 2 (U) (8M)
2. State the benefits and limitations of Organizational Development? CO 1, 2 (U) (7M)

OR

Q.5. Write short notes on: (Any 3 out of 5) CO1, 2 (R) (15M)

1. Goals of Organizational Behaviour
2. Goal Setting
3. Theory X and Y
4. TQM
5. Importance of Organizational Development

XXXXXXXXXXXXXXXXXX