

**Maximum Marks-75**

Note: 1. All questions are compulsory.

2. Marks are indicated to the right of each question.

**Q.1 Define Motivation. Explain the various theories of motivation. How can Maslow's Theory be applied to mass media?**

(15)

**Q2) Answer any one set**

a) Describe the Psychoanalytical theory of personality. (7)

b) Describe Noam Chomsky's filters? Explain with examples. (8)

**OR**

a) How to lessen the prejudice formed about an individual or group? (7)

b) Describe various branches of media psychology? (8)

**Q3) Answer any one set**

a) What is the difference between classical and operant conditioning? (8)

b) Explain conformity and compliance with examples? (7)

**OR**

a) How the resistance to persuasion occurs? (8)

b) How do youngsters get socialized through media? (7)

**Q4) Answer any one set**

a) Discuss Edward De bono six thinking hats with relevant examples? Explain the stages involved in creative thinking process. (15)

**OR**

b) Discuss the formation of attitudes with any one theory of attitude formation? (15)

**Q5) Short notes (any 3)**

(15)

- a) Positive Effects of Media
- b) Behavioral theory of personality.
- c) Opinion leaders use mass media to influence attitude.
- d) Research methods