			Seat Number:	- <u> </u>	
Duration: 2 ½ Hours Note:- 1) All questions are 2) Figures to the right ind	e compulsory.	8A23FC		Marks:- 75	
	ionio manimun	marks.			
Q.1) A Fill in the Blanks: - (Any 8	Out of 10)	(CO-1, 2, 3, 4	- R, U)	(8N	1)
a) Planning b) Or	getting tilligs ti oanizing	one unrough peo	pie.	J) M	
2. takes place	e when employe	es remain abser	it without prior	nermission	
2 takes place a) Absenteeism 3. Analysis of environments.	b) Wastages	oos romann aosci	c) Labour Turn	pover d) Efficien	017
3. Analysis of enviro	onment indicate	s company stren	gths and weakn	nesses	ЭУ
a) Concurrent b) Ali	ernative	c) Inter	nal	d) External	
4. refers to establish	ing goals and su	uitable course of	action to achiev	ve those goals	
a) Organizing b) Pla	nning	c) Direc	cting	d) Controlling	
5 organization refer a) Formal b) Inte	s to a structure	of well defined a	authority and re	esponsibility	
a) Formal b) Into	ernal	c) Tall	,	d) Short	
takes place when	an employee lea	aves the organiza	ation and joins e	elsewhere	
a) I eam Work b) Mo	tivation	c) Labo	ur Turnover	d) Goodwill	
7 interview identif	ies the reason fo	or an employee l	eaving the job.	.,	
a) Panel	b) Exit		c) Projective	d) Group	
8 refers to filling a) Staffing b) selection b) se	of positions in a	an organization		, 1	
a) Staffing b) sele	ecting	c) Recru	uitment	d) Training	
9 refers to influer	ncing people to s	strive willingly f	for group object	tives.	
a) Mod valion b) Col	in oning	CICOOR	unaung	d) Leadersl	nip
10 refers to recogn	ition for the per	formance.			
a) Appreciation	b) Transfer		c) Demotion	d) Punishm	ent
Q.1 B) State whether the following	g statement are	True or False	:- (Any 7) (Co-	1,2,3,4-R,U) (7M)	
1. Management is all pervasive in na					
2. Henri Fayol listed 13 principle of	Management.				
3. Planning is a link between past, p	resent and future	e.			
4. Planning maximizes risks in busing					
5. Team work facilitates accomplish	_	i •			
6. There are well defined goal in an	_	zation.			
7. Staffing is multidimensional in na		'41 '	•		
8. Promotion refers to sideways shift	of an employee	e within an orgai	nization.		
9. Well defined goals are essential for		ess.			
 Appreciation is a monetary incer Answer the following 	itive				
1) Explain the principles of mar	nagament (Co.	1 2 11)		(OM)	
2) Write a note on levels of mar	•			(8M)	
2) write a note on levels of mai	iagement. (CO	OR		(7M)	
3) Explain the objectives of man	nagement (Co			(QM)	
4) Define Management. Explain			(Co-1 3 P II)	(8M)	
Q3) Answer the following	i ito nature and c	maracteristics.	(CO-1,3-N,O)	(7M)	
1) Define Planning. Explain its	Importance (C	0-1 2 3-R II)		(8M)	
2) What are the limitations of p				(7M)	
-, or or or infiltutions of p		,-,,		(/171)	

OR

OR

(8M)

(7M)

(8M)

(7M)

(8M)

3) Define decision making. Explain its essential features. (Co-1,2,3-R,U)

1) Distinguish between Centralization and Decentralization of Authority. (Co-1,3-AN)

3) Explain the advantages and disadvantages of formal organization. (Co1,2,3-R,U)

4) Explain the steps in the planning process. (Co-1,3-U)

2) Explain the significance of organizing. (Co-1,2,3-U)

Q4) Answer the following

4) What is departmentation? Explain the base of departmentation. (D-1,3-U) (7M)Q5) Answer the following 1) What is staffing? Explain its importance to organization. (Co-1,2,-U) (8M)(7M)2) What are the factors influencing motivation. (Co-3,4-U) OR (15M)Q5) Write a short notes on (Any 3 out of 5) $(C_{0}-1, 2, 3, 4-R, U)$ 1) Types of Interviews 2) Qualifies of Good Leader. 3) Sources of Recruitment. 4) Principles of Directing. 5) Importance of Co-ordination.

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