C0143 S.Y.B. COM. (CHOICE BASE) SEM III / C014302 COMMERCE III

Q. P. Code: 23777

Time: 3 Hours

Marks: 100

- Please check whether you have got the right question paper. 1. All questions are compulsory.
- N.B. : 1. All questions are compulsory. 2. Figures to the right indicate maximum marks.
- Q1. Objective Questions:

A) Choose the correct answer from the options given below (any ten): (10 Marks)

- _____ of management are different categories created for smooth functioning. (Levels, Skills, None of these)
- 2. The word gang-plank is associated with (Scalar chain , Equity , Remuneration)
- 3. Dimensions of Management were designed by <u>control</u> (Elton Mayo , William Stanton , Peter Drucker)
- Planning is a _____looking activity (forward, backward, downward)
- 5. In ______ objectives are set jointly by the management and the employees. (MBE , MBA , MBO)
- 6. Game theory is used in situations,
 - (dynamic, static, competitive)
- 7. Appropriate span of management team spirit.

(improves, discourages, destroys)

- 8. Departmentation division of work and specialization.
- (opposes, facilitates, discourages)
- 9. Virtual organisation is a ______ network between different companies. (traditional, mid-term, temporary)
- 10. _____is an end function of Management. (Planning, Organising, Controlling)
- is a psychological process.
 (Communication, Motivation, Controlling)
- 12. ______style of leadership involves management by emotions. (Bureaucratic, Neurocratic, Democratic)

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- B) State whether the following statements are True or False (any ten): (10 Marks)
- 1. Lower level managers need more of conceptual skills than technical skills.
- 2. Planning refers to organizing and grouping of activities.
- 3. Lack of unity of command creates confusion and misunderstanding in the organization.
- 4. Alternative plan is a type of standby arrangement.
- 5. Management By Objective was propounded by Peter Drucker.
- 6. Probability theory is a programmed technique of organizing.
- 7. Line and staff conflicts are possible in line and staff organisation.
- 8. Informal organisation can be shown in a structured chart form.
- Delegation means assigning work to subordinates and giving them authority to perform it.
- 10. PERT is an analytical technique of controlling.
- 11. Motivation increases employee turnover.
- 12. Leadership is possible without followers.

Q 2. Answer any two of the following:

a) Define Management. Explain the functions of management in brief.

- b) Discuss the Contributions of Scientific Management Theory.
- c) Explain the significance of Indian Ethos in Management.

Q 3. Answer any two of the following:

- a) Define Co-ordination and explain its importance.
- b) What are the components of Management Information System?
- c) Explain the impact of Technology on Decision Making.

Q4. Answer any two of the following:

- a) What is Organising? Explain the steps involved in Organising.
- b) Discuss the factors influencing Span of Management

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(15 Marks)

(15 Marks)

(15 Marks)

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c) Distinguish between Centralization and De-centralization,

Q.5 Answer any two of the following:

(15 Marks)

- (a) Explain the various Barriers to effective Communication.
- (b) What are the various qualities that a good Leader should possess?
- (c) Explain the steps involved in Controlling process.

Q6. Answer any four Short Notes:

- i) Elton Mayo's Hawthorne Experiments.
- ii) Management by Objective
- iii) Matrix Organisation
- iv) Delegation of Authority,
- v) Importance of Communication
- vi) Bureaucratic style of leadership

(20 Marks)

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