Duration: 3Hrs	B72110OComIII		Marks:- 100
Note:- 1) All questions are co	ompulsory		
2) All questions carry	equal marks		3
	indicate maximum marks	5.	a - 5
Q.1A) fill in the blanks:- (An	y 10)		(10 M)
1) Henry fayol statedp	orinciples of management		
a) 14 b) 7		d) 12	
2) The top level managers requ	ire more ofskills.		
	ical c) directing	d) controlling	* .
3) Management is all			
a) pervasive b) proce		d) approach	
4) Plans need to be			
a) flexible b) rigid	c) complicated	d) continuous.	
5) On the basis of and	alysis the management sets	the goal.	
	P c)SWOB	d) SWOC	
6)is a time table for	activities.		* A
a) schedule b) budg		d) process	
7) Quality circle is gr	oup of employees.		
	nated c) compelled	d) Similar	
8) is a quality of good I	leader.		
a) optimism b) plann	ning c) controlling	d) organizing	
9) is financial facto	r influencing motivation.		
a) job security b) bor		d) participation	e z
10) Halo effect is the	effect of the speaker.		
a) charismatic b) coerc	cive c) devilish	d) negative	
11) There is lack of	in line organization.		
	command c) directing	d) specialization	
12) Status is one of the	factors of motivation.		
a) Monetary	b) General c) non-mone	etary d) negative	
Q.1B) state whether following	g statements are true or fa	alse :- (Any 10)	(10 M)
1) Indian ethos is based on Ind	dian scriptures.		
2) Management process is a o	netime activity.		
3) MIS is continuous activity.			
4) Co-ordination is the essence	e of management.		
5) Span of control has univers			
6) Departmentation is necessar	ary in small organization.	4.0	e e
7) leadership is a personal qua	ality		
8) Motivational is predictable	task.		

12) Motivation is on the time activity.	
Q.2) Answer any 2 of the following:-  1) Define management. Briefly discuss functions of management.	(15 M)
<ul><li>2) Discuss briefly any 8 principles of management by henry fayol.</li><li>3) What is management? Explain nature of management.</li></ul>	
<ul> <li>Q.3) Answer any 2 of the following:-</li> <li>1) What is planning? Explain importance of planning.</li> <li>2) What are the advantages of management by exception?</li> <li>3) Explain impact of technology on decision - making.</li> </ul>	(15 M)
<ul> <li>Q.4) Answer any 2 of the following:-</li> <li>1) What is line organization? Explain features of line organization.</li> <li>2) Distinguish between formal v/s informal organization.</li> <li>3) Explain the basis of departmentation.</li> </ul>	(15 M)
Q.5) Answer any 2 of the following:	(15 M)
<ul> <li>Q.6) Write short notes on: - (Any 4)</li> <li>1) Functions of management.</li> <li>2) Steps in planning process.</li> </ul>	(20 M)
<ul> <li>3) De-centralization.</li> <li>4) Staffing.</li> <li>5) Planning.</li> <li>6) Informal organization</li> </ul>	

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